



Practice Management Consulting

Successful practices know their weaknesses and find ways to overcome them. Outsourcing with professional consultants to review your practice and recommend changes that can enhance productivity and streamline operations is an opportunity to obtain a fresh approach that can put you on a rewarding track. MMRI's highly skilled consultants have experience and backgrounds in:

Human Resource Management
Compliance Plan Development

Practice Administration
Clinical Operations

Health Care Law
Accounting

Practice Management Consulting Services:

Health Care Compliance Services
Practice Start-Up Services
Strategic Planning and Compensation Models

Operational Assessments (for clinical and business offices)
Contract Management Services

Whether it is evaluating front desk operations or strategic planning, MMRI provides you with the resources to take your practice to the next level.





Company Overview

Practices experience constant pressure to provide quality, personalized health care while maintaining profitability. Trying to manage all of a practice's necessary business functions in-house may not be always practical or efficient. Medical Management Resources, Inc. (MMRI)'s services are time and cost saving solutions developed specifically for today's medical practices.

MMRI opened in 1986 as a full service billing company, with 5 employees and 3 accounts. Over the years, as the needs of physicians changed, so too did MMRI. Our business offerings have expanded from full service billing to include practice management software, practice management consulting, provider enrollment, bookkeeping, coding and compliance services. Today, we have over 185 employees managing 100 plus health care organizations representing more than 1,500 providers. MMRI is not geographically limited. We are familiar with state and insurance requirements and procedures outside of our home state of New York and serve many clients outside the state. We work with practices ranging from solo providers to academic departments to hospital-based and specialized diagnostic services groups in the following areas:

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|--------------------|---------------------|--------------------------------------|----------------------------|
| Anesthesia | General Surgery | Neurosurgery | Plastic Surgery |
| Cardiology | Geriatric Medicine | Obstetrics and Gynecology | Pulmonology |
| Dermatology | Hematology/Oncology | Ophthalmology | Radiology |
| Emergency Medicine | Infectious Disease | Orthopedics | Reproductive Endocrinology |
| Endocrinology | Internal Medicine | Pain Medicine | Thoracic Surgery |
| Family Medicine | Nephrology | Pediatrics | Vascular Surgery |
| Gastroenterology | Neurology | Physical Medicine and Rehabilitation | |

As a client, you will experience MMRI's quality, integrity, and commitment first hand. It is through these basic values that a cohesive bond is formed between MMRI and our clients. We are dedicated to the fiscal success and ongoing development of your practice. In order to furnish our clients with the most valuable and accurate services, information and ideas, MMRI hires only the most highly qualified people. With experience and educational backgrounds from all areas of the medical industry, MMRI employees are able to provide you with innovative solutions and knowledge of current industry trends to benefit your practice.

With our experience, expertise and dedication, MMRI can show your practice how and where improvements can be made, efficiency enhanced and profitability increased.

Your business is our focus.



What they say

MMRI has been a great partner for providing professional billing and coding services. They have been easy to work with and accommodating to ensure that excellent customer service is their first priority. The MMRI team is a true extension of our internal team. The MMRI team participates in weekly checkpoints with our operational teams to ensure that any questions and/or concerns regarding workflows, trends, etc. can be addressed immediately. Our experience has been a true partnership

Tamara C. Imm, CPA

Rochester Regional Health



As CEO of one of the largest radiology groups in Central New York, I have now been working with MMRI since 2001. We still receive the same quality billing work from MMRI that we did from the first day of our partnership. MMRI has given me a billing team of seasoned professionals who keep up-to-date on radiology issues and meet with me regularly to review our account. They are extremely thorough in their billing efforts and I feel as if they are located just down the hall. I appreciate all they do for us and continue to be impressed with their medical billing and coding knowledge, as well as their determination to go after every last dollar for our group.

Mary Ann Drumm

C.E.O. – Crouse Radiology Associates



We have been utilizing MMRI's practice management software and are pleased with the depth of this system which allows us to capture all of the changing health care rules and requirements resulting in our clients receiving maximum reimbursements for their service. MMRI's Customer Support Team is readily available to assist us with any questions or ad-hoc reporting we need. It's a relief that we can concentrate solely on our clients and not have to deal with the maintenance and costs of upgrades, training, extra equipment and finding IT specialists. MMRI's shared service relieves us of those responsibilities.

Jane Mack

Schaeffer Audiology Services, PLLC.



The best decision we ever made was to use MMRI for our provider credentialing. Using MMRI has freed up internal resources allowing our practice to focus more on billing, collections and higher level analysis.

Carlene M. Dewane, CPA

CFO – Associates For Women's Medicine